



Qualifications of Jeffrey Clay “J.C.” Jones

Education

- Bachelor of Science, Agribusiness, Texas Tech University - 2017

Specialized Education

American Society of Farm Managers and Rural Appraisers:

- Sales Comparison Approach
- Cost Approach
- Income Capitalization Approach – Part I
- Income Capitalization Approach – Part II
- Integrated Approaches to Value

Appraisal Institute:

- Basic Appraisal Principles
- Basic Appraisal Procedures
- Uniform Standards of Professional Appraisal Practice (USPAP)
- Real Estate Finance, Statistics, and Valuation Modeling

McKissock Learning:

- Texas Appraising for the Supervisor and Trainee

Texas Tech University:

- Real Estate Fundamentals
- Real Estate Property Appraisal

Professional Affiliations

- Associate Member, The American Society of Farm Managers and Rural Appraisers
- Member, Texas Tech Alumni Association
- Member, Texas and Southwestern Cattle Raisers Association
- Texas and Southwestern Cattle Raisers Association Natural Resources and Wildlife Committee

Designations/Certifications

- Appraiser Trainee License No. TX-1341537

Real Estate Specializations

- Working, recreational, and game managed ranches
- Small properties to large ranches in excess of 70,000 acres
- River, creek, and lakefront properties
- Irrigated and dry farmland
- Estate planning and undivided interest valuations
- Rural property partitions
- Small commercial use properties
- Residential properties
- Yellow Book Appraisals – Uniform Appraisal Standards for Federal Land Acquisitions
- Commercial acreage and transitional land valuation in metropolitan areas
- Hunting and grazing lease studies
- Market studies
- Conservation easements



In August 2023, Mr. Jones joined Las Lomas Land Company as an Appraiser. His valuation experience includes appraisal assignments related to farm and ranch properties, vacant commercial land, and residential properties. Mr. Jones's primary trade area includes Central, South, and West Texas. Appraisals have been performed in North and East Texas as well as the Texas Panhandle. A Central Texas native, J.C. graduated from Brady High School and then attended Texas Tech University. He is currently active in the family ranching and hunting operation in northern McCulloch County.