



## Qualifications of John P. “Tooter” Robertson, Jr., ARA

### Education

- Bachelor of Science, Agricultural Economics, Texas A&M University, 2003
- Master of Land Economics and Real Estate, Texas A&M University, 2004

### Specialized Education

Texas A&M University: Graduate Program in Land Economics and Real Estate

#### *American Society of Farm Managers and Rural Appraisers:*

- Eminent Domain (A-250)
- Advanced Approaches to Value for Rural Appraisal (A-300)
- Advanced Rural Case Studies (A-400)
- Code of Ethics
- Wind Powered Electric Generators and Their Impact on Land Ownership
- Texas Hill Country Vineyard Valuation Seminar

#### *Appraisal Institute:*

- Real Estate Appraisal Principles\*
- Basic Valuation Procedures\*
- Basic Income Capitalization\*
- Advanced Income Capitalization\*
- Case Studies in Real Estate Valuation\*
- Report Writing and Valuation Analysis\*
- General Applications\*
- Advanced Applications\*
- Advanced Sales Comparison and Cost Approaches\*
- Highest and Best Use and Market Analysis\*
- Business Practices and Ethics
- Uniform Standards of Professional Appraisal Practice (USPAP)

\*Credit received from approved Master's Degree Program from Texas A&M University

### Experience

- Right-of-Way Service, San Angelo, Texas, Internship, May through August 2003
- Texas A&M University, Real Estate Research Center; August 2003 to December 2004
- Integra Realty Resources, San Antonio, Texas, Internship; May through August 2004
- Kokel-Oberrender-Wood Appraisal, Ltd., Georgetown, Texas, Appraiser Trainee; December 2004 through June 2006
- Valbridge Property Advisors (formerly known as Dugger, Canaday, Grafe, Inc.), San Antonio, Texas; June 2006 through April 2023
- Las Lomas Land Company, Boerne, Texas, President; May 2023 to present

In May 2023, John P. “Tooter” Robertson, Jr., established Las Lomas Land Company where he serves as President and Senior Appraiser. He specializes in appraisal and consulting assignments related to farm and ranch, land in transition, special use, and rural residential properties. Mr. Robertson has been a real estate appraiser since December 2004 and has testified as an expert witness in real estate related matters.



### **Professional Affiliations Include the Following Organizations**

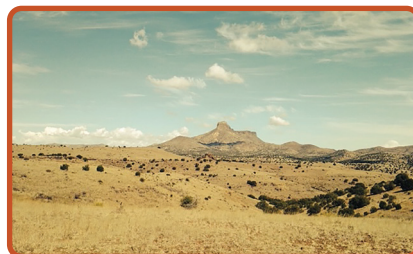
- Accredited Member, American Society of Farm Managers and Rural Appraisers (ASFMRA), ARA No. 43984; August 2010.
- ASFMRA National Association – Appraisal Education/Accrediting Committee (2014 to present); Appraisal Review Committee (2013 to present).
- ASFMRA Texas Chapter – Board Member (2012-2014); Candidate Guidance Committee (2011 to present); Continuing Education Committee (2011 to present); Young Professionals Network Committee (2016 to present).

### **Certifications**

- State Certified General Real Estate Appraiser; State of Texas; Certification No. TX-1337333-G; September 19, 2007
- Texas Real Estate Broker; License No. 581478

### **Real Estate Specializations**

- Working, recreational and game managed ranches
- Small properties to large ranches in excess of 250,000 acres
- River, creek and lakefront properties
- Estate planning and undivided interest valuations
- Conservation easements
- Rural property partitions
- Hunting and grazing lease studies
- 2032A Special Use Valuations
- Yellow Book Appraisals – Uniform Appraisal Standards for Federal Land Acquisition
- Special agriculture properties; grain handling and drying facilities, horse breeding and training facilities, etc.
- Commercial acreage valuation in metropolitan areas; transition land
- Special use properties
- Irrigated and dry farmland
- Groundwater and riparian water rights
- Appraisals for governmental entities
- Coastal properties



Mr. Robertson's primary trade area is Central, South and West Texas; however, "Tooter" appraises real estate all over the State of Texas. His farm and ranch expertise has led to out of state appraisal assignments in other agricultural states including Arizona, Montana, New Mexico, South Dakota, and Wyoming. Mr. Robertson is a native of Marfa, in the Trans Pecos Region of West Texas, but now resides in the Texas Hill Country with his wife and two children. He is currently active in the family ranching operations in Kimble and Kendall Counties.